

Industry key performance indicators

Since 2009, the eco-organisation carries out precise measurements for the industry's key performance indicators and its changes.

| | AUTHORITY APPROVAL 2014-2019 | AUTHORITY APPROVAL 2014-2019 | AUTHORITY APPROVAL 2020-2022 | AUTHORITY APPROVAL 2020-2022 |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
| | 2014 | 2019 | 2020 | 2021 |
| Member entities (companies and federations) | 4,600 | 4,019 | 4,096 | more than 6,000 |
| Number of membership contracts | 1,650 | 1,519 | 1,580 | 4,351 |
| Number of items placed onto the market (billions) | 2.5 | 2.9 | 2.4 | 2.8 |
| Corresponding estimated tonnage | 600,000 | 648,000 | 624,187 | 715,290 |
| Eco-fee amounts in €M | 15.8 | 25.6 | 34.5 | 51.1 |
| Of which % of eco-modulated items | 0.03 % | 2.09 % | 0.70 % | 1.60 % |
| Average contribution per item of CHF | €0.0063 | €0.008 | €0.0127 | €0.0168 |
| Contribution in €/tonne placed onto the market | €26.3 | €39.4 | €60.00 | €71.44 |

| Public awareness-raising on sorting | 2014 | 2019 | 2020 | 2021 |
|---|------------|------------|------------|------------|
| Number of local authorities registered (including having signed an agreement) | 870 | 679 | 535 | 563 |
| Population covered by registered local authorities | 37,252,749 | 54,647,067 | 47,370,914 | 50,603,285 |
| Number of local authorities having signed an agreement | 522 | 594 | 451 | 499 |
| Number of communication initiatives declared for year N-1 | 996 | 960 | 858 | 802 |
| Amount of funding for communications awarded for year N-1 | €1,310,438 | €2,509,041 | €2,339,431 | €2,512,765 |

| Collection of used CHF | 2014 | 2019 | 2020 | 2021 ⁽¹⁾ |
|---|------------|------------|------------|---------------------|
| Tonnage collected | 175,000 | 248,547 | 204,291 | 244,448 |
| Quantity collected per inhabitant (in kg) | 2.7 | 3.7 | 3.1 | 3.6 |
| Number of self-deposit banks (SDB) | 34,650 | 46,066 | 44,633 | 44,829 |
| Tonnage collected per SDB | 5.1 | 5.4 | 4.5 | 5.45 |
| Number of towns having at least 1 SDB | – | 16,310 | 16,383 | 15,689 |
| Population covered by a SDB (number of inhabitants in equipped towns) | 54,702,352 | 58,747,334 | 58,949,329 | 56,665,826 |

(1) Result before audit.

| Sorting & destination of sorted materials (France & Europe) | 2014 | 2019 | 2020 | 2021 ⁽¹⁾ |
|--|----------------|------------------|------------------|---------------------|
| Number of sorting centres declaring and under agreement / of which in France | 60 / 43 | 63 / 49 | 64 / 50 | 66 / 51 |
| Sorted tonnages / of which in France | 153 602 / 79 % | 196 054 / 81.5 % | 156 000 / 82.9 % | 190 548 / 83.4 % |
| Average tonnage per sorting centre | 2,560 | 3,112 | 2,438 | 2,887 |
| % recovery of sorted tonnages (including energy recovery) | 99.1% | 99.5% | 99.6% | 98.8% |
| Of which: Reuse | 64.1% | 57.8% | 56.5% | 58% |
| Materials for garnetting | 20.2% | 23.4% | 23.6% | 23.1% |
| Cleaning cloth | 9.3% | 10.1% | 9.7% | 9% |
| Solid recovered fuels (SRF as material recovery) | 4.3% | 7.6% | 9.1% | 8.7% |
| Disposal via incineration with energy recovery | 1.2% | 0.6% | 0.7% | 0.6% |
| Disposal without energy recovery | 0.9% | 0.5% | 0.4% | 0.6% |
| Amount of funding paid for sorting | €10,817,419 | €16,018,197 | €16,999,640 | €23,544,559 |

| Jobs in France | 2019 | 2020 | 2021 ⁽¹⁾ |
|--|--------------|--------------|---------------------|
| N° Total FTE⁽²⁾, of which: | 2,443 | 2,409 | 2,404 |
| FTE in sorting | 1,483 | 1,255 | 1,427 |
| FTE in inclusive jobs | 419 | 552 | 619 |
| Relative share in % | 28% | 44% | 43% |
| Productivity in T/FTE in sorting | 108 | 103 | 111 |

(1) Result before audit. (2) FTE: Full-time equivalent.

| R&D Studies and projects | 2014 | 2019 | 2020 | 2021 |
|---|--------|--------|------|--------|
| Number of R&D projects funded since 2010 | 18 | 52 | 55 | 60 |
| Amount of cumulated funding engaged in R&D since 2010 | €1.8 M | €4.2 M | €5 M | €5.6 M |

The financial situation

Statement of account in €

| | 2020 | 2021 | Change |
|---|-------------------|-------------------|-------------|
| Operating income in € | | | |
| Contributions | 34,563,207 | 51,131,030 | 48 % |
| Other income, of which reversal of provisions | 2,253,471 | 1,617,848 | -28 % |
| Total income | 36,816,678 | 52,748,878 | 43 % |
| Operating costs in € | | | |
| Sorting funding costs | 16,999,640 | 23,544,559 | 39 % |
| Local authority funding costs | 4,091,006 | 4,622,969 | 13 % |
| R&D funding costs | 729,307 | 595,104 | -18 % |
| Sub-total of funding costs | 21,819,953 | 28,762,631 | 32 % |
| Other costs in € | | | |
| Other purchases and external costs | 1,957,297 | 2,234,689 | 14 % |
| Of which: Consultancy, studies and audit fees | 803,894 | 899,056 | 12 % |
| Communications | 740,578 | 742,119 | 0 % |
| Current operating expenditure | 412,825 | 593,513 | 44 % |
| Taxes and duties | 70,482 | 360,376 | 411 % |
| Personnel costs | 1,134,387 | 1,885,233 | 66 % |
| Amortization | 63,347 | 107,192 | 69 % |
| Provision on current assets | 1,950,846 | 278,722 | -86 % |
| Provision for future expenses | 9,850,392 | 19,115,920 | 94 % |
| Other expenses, of which exceptional balance | 2,050 | 0 | -100 % |
| Sub-total of other expenses | 15,028,801 | 23,982,131 | 60 % |
| Total expenses | 36,848,754 | 52,744,763 | 43 % |
| Results in € | | | |
| Net operating result | -32,076 | 4,115 | 113 % |
| Income and financial costs | 32,076 | -4,115 | -113 % |
| Company taxes | 0 | 0 | - |
| Net result | 0 | 0 | |

Comparison of 2020–2021 balance sheets

| Assets | 2020 | 2021 |
|------------------|--------------------|--------------------|
| Fixed | | |
| Intangible | €180,049 | €194,859 |
| Tangible | €36,590 | €72,881 |
| Financial | €720 | €3,000,320 |
| Current | | |
| Stocks | €0 | €0 |
| Receivables | €37,958,122 | €60,564,111 |
| Invested values | €2,704,847 | €2,547,406 |
| Available | €15,141,554 | €6,056,973 |
| Prepaid expenses | €19,675 | €25,689 |
| Total | €56,041,556 | €82,462,238 |

| Passive | 2020 | 2021 |
|-------------------|--------------------|--------------------|
| Equity | | |
| Capital | €40,000 | €40,000 |
| Reserves | €0 | €0 |
| Earnings | €0 | €0 |
| Provisions | €26,863,644 | €45,979,564 |
| Debts | | |
| Financial | €6,388,000 | €4,575,235 |
| Suppliers | €15,800,860 | €19,940,811 |
| Fiscal and social | €6,661,580 | €10,029,929 |
| Other debts | €287,473 | €1,896,699 |
| Prepaid income | | |
| Total | €56,041,556 | €82,462,238 |

Illustrative 2022 financial plan

Funding for sorting recovery

| | |
|---------------------------|-----------------|
| Number of tonnes | 217,000 |
| Change (compared to 2021) | 14 % |
| Total amount | €28,210K |

Investments for developing sorting

| | |
|---------------------------|----------------|
| Number of tonnes | 21,700 |
| Change (compared to 2021) | 26 % |
| Total amount | €1,628K |

Funding for material sorting

| | |
|---------------------------|----------------|
| Number of tonnes | 10,500 |
| Change (compared to 2021) | N.A. |
| Total amount | €1,575K |

Funding for local authority communication operations

| | |
|-------------------------------|----------------|
| Number of inhabitants covered | 47,500,000 |
| Change (compared to 2021) | 7 % |
| Total amount | €4,750K |

| | |
|------------------------|----------------|
| R&D funding | €1,215K |
|------------------------|----------------|

| | |
|-------------------------------|----------------|
| Expenses excl. funding | €9,573K |
|-------------------------------|----------------|

| | |
|-----------------------|-----------------|
| Total expenses | €46,951K |
|-----------------------|-----------------|